

**Minutes of pre-bid meeting on Monetization of 1.60 MTPA Sudamdih Coal Washery chaired by Director (Technical), Bharat Coking Coal Limited held virtually on 09.04.2025.**

- i. A pre-bid meeting regarding the RFP issued on March 26, 2025, for the monetization of the 1.60 MTPA Sudamdih Coal Washery was held under the chairmanship of Shri. Sanjay Kumar Singh, Director (Technical), BCCL, in virtual mode on April 9, 2025, at 11:00 AM. The list of participants is attached as **Annexure I**.
- ii. In his opening remarks, the Director (Technical) welcomed all the participants and requested SBICAPS to present the pre-bid presentation.
- iii. Shri Shubham Goel, Vice President, SBI Capital Markets Ltd (SBICAPS), the transaction advisor to BCCL, delivered a presentation detailing the key terms and conditions of the auction process.
- iv. Following the presentation, Director (Technical) invited the potential bidders to share their queries. The participants actively engaged in the discussions providing their comments and queries related to the Request for Proposal (RFP) and other transaction documents published on 26.03.25 and uploaded on the auction portal /official website. Shri Sanjay Kumar Singh, Director (Technical), BCCL and Shri Shubham Goel, VP, SBICAPS addressed the queries of the participants. The queries raised by the participants are provided in **Annexure II**.
- v. The pre-bid queries received by BCCL via email have been compiled and placed at **Annexure III**.
- vi. Shri. Sanjay Kumar Singh, Director (Technical), BCCL, extended heartfelt gratitude to all the potential bidders who were present during the meeting. He emphasized the importance of adhering to the bid submission timelines, informing the potential bidders that no requests pertaining timeline extensions would be considered. Accordingly, he advised bidders to make informed decisions and submit their bids by the bid due date.
- vii. The meeting ended with a vote of thanks.

### **Annexure-I: List of Participants**

#### **a) List of officials from BCCL**

<b>Sl. No.</b>	<b>Name</b>	<b>Designation</b>
1.	Shri. Sanjay Kumar Singh	Director, Technical
2.	Shri Sohel Iqbal	GM (CP) - WCD
3.	Shri Pawan Kumar	Manager (CP) – CMD Sectt.
4.	Shri Atif Iqbal	Manager (CP) - WCD

#### **b) List of officials from SBI Capital Markets Ltd.**

<b>Sl. No.</b>	<b>Name</b>	<b>Designation</b>
1.	Shri. Shubham Goel	Vice President
2.	Shri. Annurag Khemka	Assistant Vice President
3.	Shri Deepanshu Pahuja	Manager
4.	Shri. Tanmay Talreja	Associate

#### **c) List of Stakeholders**

<b>Sl. No.</b>	<b>Organization</b>	<b>Attendees</b>
1.	Arcelor Mittal Nippon Steel India	i. Shri. Partha Pratim Banerjee ii. Shri Kartik Bhatt
2.	Jindal Steel & Power Limited	i. Shri. Z. Imam
3.	Tata Steel Ltd.	i. Shri. Sagar Jain ii. Shri. Mukesh Prasad
4.	IASF Technologies	i. Shri. Akshay Gaikwad
5.	Aroma Coke Ltd.	i. Shri. Prakarsh Tulsiyan
6.	JSW Steel Ltd	i. Kr. Sita

## **Annexure-II: Queries raised during the Pre-Bid Meeting**

### **1. M/s ArcelorMittal Nippon Steel India**

- i. Can parity be given with respect to the conditions on the NRS linkage, especially considering that the washery will likely need to be rebuilt and thus requires similar timelines (i.e., five years)?
- ii. Can the relaxation provided in NRS, allowing bidders to build and tie up with a washery operator post-allotment, may also be extended to this case to increase flexibility and save time?
- iii. Is there flexibility in selecting consortium partners post-auction, such as allowing a steel company to bid first and later tie up with a washery operator or power company?
- iv. Given the low coal yields, can higher yield coal sources be provided or can blending be allowed to make it more suitable for steel-making purposes?

### **2. M/s IASF Technologies India Pvt. Ltd.**

- i. Can companies using dry coal beneficiation (waterless techniques) participate in the auction, or is it restricted only to water-based, cyclone-based DMS methods?

### **3. M/s Tata Steel Limited**

- i. Can the timeline for technical bid submission be extended to 45 days, as mentioned in Clause 2.1 of RFP, instead of the 30 days mentioned in the separately uploaded document?
- ii. Clause 8.1 of RFP states no separate registration is needed for those already registered for NRS linkage, however following discussions with M-Junction, a separate registration for WDO linkage is required.
- iii. In the case of pre-nationalization mines, can seam opening permission be accepted instead of mine opening permission from the CCO?

- iv. Since the ownership lies with BCCL but the lease agreement will be executed between BCCL and the bidder, will the statutory clearances remain in the name of BCCL, or will they need to be transferred to the name of the bidder?

**4. M/s Aroma Coke Ltd.**

- i. Is it possible to divert the coal received through the linkage to a separate washery, while using the same end-use plant, at least until the Sudamdih washery is constructed and becomes operational?

**Annexure-III: Pre-bid queries received by BCCL**

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
1.	Annexure VII	Details of Coal Sources (Mines) being offered over the WDO Agreement	Yield from coal sources being offered is only to the tune of 30%. Since the primary objective is to use maximum domestic coal in steel making, it is requested to consider revising the coal sources to provide higher yield.
2.	NA	NA	Tie up with Washery company for Coal washing shall be allowed after winning the Bid in line with NRS Tranche VII Auctions. The same may also be considered for tie-up with Power Company in view of tight timelines for bidding. It will also provide flexibility to bidders.
3.	3.5.1 &  6.3.5(b)	3.5.1: The washery can receive water from nearby Sudamdih Mine Shaft. In case water cannot be sourced from Sudamdih mine shaft then water from Damodar River can be used. The feasibility of sourcing the water from the above source shall be assessed by the successful bidder during the site visit. The WDO shall be responsible for maintaining: The arrangement of underground water from Sudamdih Shaft mine.	The Two Clauses seems to be contradictory where in 3.5.1 mentions regarding option of using water from Sudamdih Mine shaft where as 6.3.5(b) mentions the removal of Water from Sudamdih Mine shaft as obligation.
4.	3.5.2	BCCL would periodically recover the water charges paid by it to the state for the drawl of ground water by the WDO for operation of the Sudamdih washery from WDO. Secondly, BCCL would also periodically recover the charges paid by it to the state for discharge of surplus water, if any, from the WDO	May please provide the amount of charges to be paid in both cases.

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
5.	3.7	<p>3.7 Railway Siding</p> <p>3.7.1 The Sudamdih Washery has a Private Siding called Sudamdih Coal Washery (code SWSS) and is served by Sudamdih Railway Station (code SDMD) which is located at a distance of about 2 (two) km. This siding has provision for Silo loading and also loading of up to 8 Wagons through wharf-wall. The siding (SWSS) has been, internally, divided into 2 parts viz-Siding 2 with track 1 to 3 and Siding 5 with track 4 &amp;5. The part Siding 5 is being utilized by EJ Area for dispatch of coal.</p> <p>3.7.2 Siding 2 shall be utilized by WDO for receiving and dispatch of coal. Siding 2 has arrangements for overhead loading and wharf-wall loading of 8 (eight) wagons. As and when Sudamdih coal mine becomes operational, the WDO will facilitate dispatch of coal produced by Sudamdih coal mine.</p> <p>3.7.3 The WDO would have the right to utilise Railway siding marked on the plan as Siding No. 2 and the WDO would be allowed to extend or modify or make interconnections with other railway tracks lying at the Siding No. 5 after taking necessary approvals from BCCL and the railways. The cost incurred for such acts will be borne by the WDO, however BCCL would extend its best help to WDO in such matters.</p> <p>3.7.4 Maintenance of the Siding (SWSS)</p> <p>It is expressly clarified that the WDO would be responsible for annual maintenance and upkeep of the of the entire siding (SWSS) to standards required by the Indian Railways, including the Electronic Weighbridge for the</p>	<p>a. What is the Material Handling – (Coal/Washed Products/Middlings) Capacity of the Existing Sidings mentioned in the RFP i.e. Sudamdih Coal Washery (code SWSS) and Sudamdih Railway Station (code SDMD)</p> <p>b. To what extent (%) BCCL shall use the capacity of these sidings?</p> <p>c. Kindly Clarify what shall be the cost that is being incurred for Annual Maintenance of Siding? Does Railway charge anything on this account which has to be borne by WDO?</p> <p>d Will Railways accept the Annual Maintenance being done by Third Party/Private Party.</p> <p>e. To What Extent BCCL Shall Utilize the two branches mentioned in the clause?</p> <p>f. Whether renovation would be allowed upto the rail loading system which is the part of washery?</p>

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
		Contract Period, without any recourse to the Authority. However, day to day cleaning and maintenance of the two branches being utilized by EJ Area of BCCL will be the responsibility of BCCL.	
6.	4.1.5	The WDO would be free to design the Washery as it deems fit. However, the WDO would be obligated to utilize end-products only for captive consumption for its Specified End-Use Plant(s) as extant coal distribution policy does not allow grant of coal linkages for Non-Regulated Sector for merchant sale. Sale of Coal Washery Rejects shall be as per the Washery Rejects Policy.	Sale of By-products may kindly be considered to be allowed to simplify participation by steel companies.
7.	7.1.1	The Bidder shall be a Company, incorporated in India, that owns one or more Specified End-Use Plant(s). The blast furnace unit(s) with respect to such Specified End Use Plant(s) should have already been commissioned or should be commissioned within 42 months from the date of execution of the Transaction Agreements.	The maximum timeline for lifting of Coal Linkage allotted may kindly be extended to 5 years in line with NRS Linkage Tranche VII instead of 42 months as provided in RFP since setting up a new washery will need fresh approvals including EC, CTE, CTO etc.
8.	12.3.3(d)	All royalties, taxes, duties, cess, and such statutory levies payable to the State Government, Central Government and/ or to any other statutory authority on the supply, dispatch and delivery of Contracted Grade of Coal under the FSA shall be borne by the Successful Bidder.	Kindly Clarify about the Royalty payment adjustment in case of changes in washery grade post lifting of coal
9.	NA	Bid Timelines	In view of time required for technical evaluation and compliance to Governance processes, timeline may kindly be extended by at least 2 weeks.

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
10.	1.1.18	“Build/Renovation Period” shall mean the period of 42 (forty-two) months commencing from the date of execution of the WDO Agreement.	<p>1. Does the stipulated time period of 42 months for Build/Ramp up of Washery also includes the time period for obtaining the fresh clearances and approvals (EC, CTO etc)? If yes, then in view of possible delays in getting clearances, the timeline should be increased.</p> <p>It needs to be ensured that the EC/ CTO is not affected and WDO is not penalized by Authorities for any type of past non-compliances while operating this washery.</p>
11.	2.2.1	Non uniformity in bid timelines as provided in RFP and separately uploaded exclusive document on bid timeline	The detailed engineering study, capex estimation etc. takes significant time. That's why it is requested to extend the technical bid submission due date to 60 days.
12.	3.4.1	The Successful Bidder shall utilize the land towards development of Washery and related infrastructure only and shall be prohibited from utilizing any part of the Project Land other than as expressly contemplated in the WDO Agreement and shall without prejudice to the generality of the foregoing, not use any part of the Project for commercial real estate development or any other commercial activities not incidental to Washery operations as expressly contemplated in the WDO Agreement.	Can the Bidder enter the WDO agreement and get the washery and related infrastructure developed through an EPA arrangement agreement with a third-party partner who can incur the capex and develop the washery?
13.	3.5	The washery can receive water from nearby Sudamdih Mine Shaft. In case water cannot be sourced from Sudamdih mine shaft then water from Damodar River can be used. The feasibility of sourcing the water from	<p>1. What are the applicable tariff rates for water? Any detail of historical costs?</p> <p>Can water tapping from existing Intake in Damodar River located near the washery be used to receive water for the washery.</p>

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
		<p>the above source shall be assessed by the successful bidder during the site visit.</p> <p>BCCL would periodically recover the water charges paid by it to the state for the drawl of ground water by the WDO for operation of the Sudamdih washery from WDO.</p> <p>Secondly, BCCL would also periodically recover the charges paid by it to the state for discharge of surplus water, if any, from the WDO.</p>	
14.	4.1.5	<p>The WDO would be free to design the Washery as it deems fit. However, the WDO would be obligated to utilize end- products only for captive consumption for its Specified End-Use Plant(s) as extant coal distribution policy does not allow grant of coal linkages for Non-Regulated Sector for merchant sale. Sale of Coal Washery Rejects shall be as per the Washery Rejects Policy.</p>	<p>The economic viability of the entire project depends on whether by-products generated can be sold in open market or not. As the coking coal offered would yield only 30-35% clean coal, utilization of the rest 70% of by-products is a challenge. Such a huge quantity of by-products is difficult to be consumed in house by Steel Sector. Steel plants generate power by using by-products gasses and recovering waste heat, therefore, generating power using by products is not needed. Therefore, disposal through merchant sale of by-products (middling/ tailings) generated should be allowed.</p>
15.	4.1.9	<p>The WDO is free to augment the Washery's rated capacity at its own costs and risk beyond the existing installed capacity of the Washery. It is clarified that the obligation of BCCL to supply coal shall be governed by Transaction Agreements and shall be limited to capacity of 1.6(two) MTPA.</p>	<ol style="list-style-type: none"> <li>1. In case of washery capacity over and above 1.6 MTPA, will the WDO get priority in other linkage/ auctions by CIL for additional quantity.</li> <li>2. If BCCL is unable to supply 1.6 MTPA, can the WDO utilize the surplus capacity by taking coal from some other sources.</li> </ol>

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
16.	8.1.1	Bidders already registered for the coal linkage auctions of either CIL and/ or SCCL must necessarily use the same registration for the same Specified End Use Plant and should not register again. In the event that the Specified End Use Plant registered on the Electronic Platform by the Bidder combines one or more blast furnace units, the Bidder will not be able to split such units subsequently and submit different Bids in respect thereof.	<ol style="list-style-type: none"> <li>1. Tata Steel already have one id for NRS auctions, please suggest weather fresh registration would be required for “Steel Coking WDO”. In case of fresh registration for WDO, will owning two different ids (under the name of two different individuals) for one organization be allowed?</li> <li>2. The registration portal asks for the details of only one EUP (End Use Plant). We have a number of steel plants located across different sites, so which plant we should mention while registering and when will mention our remaining plants. This is important as coal from Sudamdih will go to multiple plants, and it also affects the normative requirements of coal.</li> </ol>
17.	8.7.6	Where a coal mine has been allocated for multiple plants, then the Normative Coal Requirement of the Specified End Use Plant(s) “Blast Furnace Units” of the Bidder shall be calculated after proportionately factoring the Scheduled Production of coking coal from the said mine.	If in future the WDO gets allocated a mine of 3-4 MTPA capacity due to which the normative requirement of coal reduces significantly, will BCCL still be obliged to supply the 1.6 MTPA quantity as per the current FSA?
18.	10.2.5	Process Fee shall be submitted along with the Technical Bid in the bank account of BCCL as per details placed at Annexure XV Electronic Platform Guidelines or Clause 2.3.	Annexure XV is blank, and no details provided. Please provide the details.

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
19.	12.1.1(a)	INR 9,86,00,000 (Indian Rupees Nine Crores and Eighty-Six Lakhs), being fair value of existing assets, plant and machinery, spares	Asset/inventory details are not present with the tender document. Please share the asset/inventory list.
20.	12.3.3(b)	CIL/BCCL reserves the right to change/amend/modify the above-mentioned indexation methodology/parameters and the same shall be binding on Seller and Purchaser for all commercial and operational provisions under the FSA.	WPI or any other index which is agreed upon by both the parties for calculation of modulated price before signing of the contract is fine but changing the methodology during the contract period may leave no other option for the purchaser.
21.	Annexure XX	Schedule of encumbrances shall be shared separately	Please provide the list of encumbrances
22.	Annexure XXI	The format asks for the date of obtaining mine opening permission from CCO	Tata Steel mines are operating since pre-nationalization time. However, we have opening permissions for different seams. Please guide us as to what will be applicable in our case.
23.	Annexure XVII	**includes buffer quantity, actual quantity supplied shall be limited to one point six (1.6) MTPA	How much is the buffer quantity and from what sources?
24.	General	Change in modulated price will require submitting fresh Performance Security every time.	Changing and replenishing BG/PS so frequently may cause inconvenience. Rather there should be a range according to the percentage change in modulated price which should require submitting fresh Bank Guarantee/ Performance security.

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
25.	General	NA	<p>Following documents related to land are required for better planning and detailed engineering studies:</p> <ol style="list-style-type: none"> <li>1. Ownership document.</li> <li>2. Plan showing infrastructure over land.</li> <li>3. Land acquisition documents – Notification, award, valuation, khatian and all other related documents.</li> <li>4. Land schedule as per LA with complete details – mouza, khata, plot, nature, area.</li> <li>5. Cadastral map (Village-wise) of proposed washery area.</li> <li>6. Mutation copy, proposed washery area.</li> <li>7. Register II of proposed washery area.</li> <li>8. Rent Receipts.</li> <li>9. GM land – transfer order and Land Schedule.</li> <li>10. Copy of khatian.</li> <li>11. KML file/coordinates from BCCL team.</li> </ol> <p>Coloured map showing proposed washery area, plot-wise, over mouza map.</p>
26.	General	The scheme provides for assurance of only 75% of the Fuel-Supply Agreement (FSA) (i.e., 1.2 MT against 1.6 MT), whereas the WDO operator would create capacity for washing 1.6 MTPA of coking coal.	In order to increase the project viability, the assurance limit should be increased to 100% of FSA quantity.

S.No	Clause No	Text provided in RFP/ FSA/ WDOA	Clarification sought with justification (if any)
27.	Observation during site visit	NA	There is existing manpower deployed at the site. Is there any obligation on part of WDO for absorbing manpower for grant of WDO?
28.	General	NA	KML file of the project boundary is not available in the Tender documents. Please make it available for land parcel of project encompassing the entire area offered in Sudamdih WDO.
29.	General	NA	Following data is required for assessment of quantum of civil/mechanical/electrical jobs for new construction: <ol style="list-style-type: none"> <li>1. Availability of Soil investigation report</li> <li>2. Topographical survey of the Project land.</li> <li>3. Layout of the Sudamdih washery indicating major infrastructure and facilities.</li> </ol> Top size of Raw Coal to be received from BCCL.
30.	General	NA	We noted that as per Annex II, the net worth is required for FY21–FY23 while as per clause 7.2, net worth is required for FY22–FY24. Please clarify which one is correct.